



Welcome to the new MetalTalk!!

Our first issue of MetalTalk appeared in November 2002 and was sent to customers "snail mail". We attempted to produce it on a quarterly basis and in time it grew to include "BIZTALK" wherein we focussed on business related issues and "TEKNITALK" which covered technical aspects of our products. In 2008 we started an electronic newsletter and we now re-launch this as MetalTalk which we will send out monthly alternating between business issues and technical matters under the banners BIZTALK and TEKNITALK respectively

SKILLS

We have reached the halfway stage of our business year and are on budget. However we realise that the tougher trading conditions need to be confronted with a specific plan of action. and we intend to focus on skills and training. We believe that providing Our Team with even more product knowledge and a better understanding of our business processes will lead to an improved quality of service and for you, our customers a more positive experience of Multi-Alloys than may have been the case previously.

Training and skills remain a serious limitation for all sectors of the South African economy and we try to play our part in addressing this. Apart from the training we provide our own staff, we do support education in the community and last but not least we offer to you, our customers the opportunity to share in our knowledge of the products that we market.

We do this by way of seminars which we run periodically. They can be arranged at your premises and tailored to meet your requirements or you can join us at our offices for a program that commences at about 8.30 and ends at 4 pm. The first of these for 2009 will be held on the 4th March and you can indicate your interest by e-mailing kenp@wwtrade.co.za.

- Take advantage of this free offer to learn
- why you can't "passivate" some nickel alloys
 - if duplex stainless steels are simple(x) or complex?
 - if titanium is the answer to all corrosion problems and lots more

HOLD THIS THOUGHT: It was when things get difficult, when crises arise, only one thing matters.....It's experience - the quality of having seen such a situation before or watched someone else solve it - PETER BRUCE March 2008

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